Seven Common Barriers to Labor-Management Cooperation

The “Seven Deadly Sins”

1. The inability to overcome history/forgetting or not recognizing that each party has a legitimate role to play.

2. Getting too far out in front of constituents.

3. Taking each other for granted.

4. The maturity factor (i.e., being overly judgmental; issues with authority, rudeness, unwillingness to confront our own and/or peers’ behavior; feelings of moral superiority; personal delusions of blamelessness).

5. Getting caught up in petty issues.

6. Repeatedly acting in bad faith; acting as if there is no future together.

7. Not identifying and demonstrating the value of taking the time to work together (what value would working together add?).

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